



ARKIMEDE
consulting
commercialisti associati

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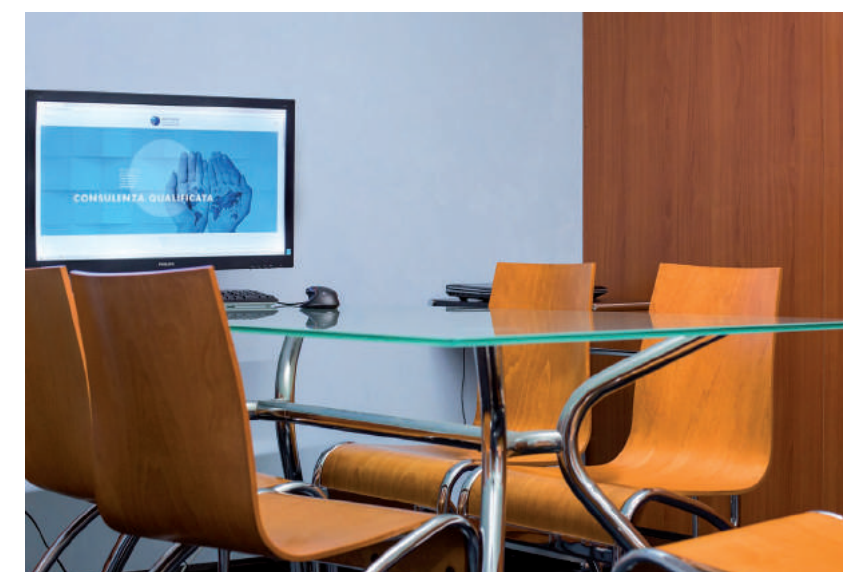
FIRM

Experts but always looking for new solutions, rigorous but creative, Arkimede Consulting professionals represent excellence made of dynamism, education and constant updating.



Experts and always looking for new solutions, rigorous but creative, Arkimede Consulting professionals represent excellence made of dynamism, education and constant updating. Professionalism that has evolved over time and guaranteed not only by the expertise of the members, but also by the high specialisation level of all its team.

The professional range of services of Arkimede Consulting is focused on customer needs, with a different way of interpreting consultancy that allows providing full, customised, competent and efficient assistance, in all possible aspects of the business activity management of the customer.



ABOUT US

ETHICS AND PRINCIPLES

Our project was to create a consulting firm to which customers and employees wish to belong.

ALL PEOPLE WORKING WITH US THEREFORE SHARE OUR PRINCIPLES

- Ethics towards the Client and the Community
- Quality of the individual professional and of the professional group
- Creativity in the ongoing search for a new, economic, cultural and social value
- Solidarity among all members of the professional group



ABOUT US

QUALITY

Quality is in daily work, first of all

**INNOVATIVE, THOUGHT TO ANTICIPATE CUSTOMER
NEEDS AND TO LIVE THE EXPERIENCE OF AN
AUTHENTIC AND PERSONALISED CONSULTANCY:
THIS IS OUR QUALITY MODEL**

- We employ qualified professionals, specialised "by area" and with proven experience
- We guarantee direct assistance to the Customer, organised by objectives, through direct coaching
- We implement personalised education and training
- We give broad freedom of contract to the customer, without rigid constraints
- We provide maximum availability of the facility to the customer, ensuring availability, telephone support, company visits
- We pay close attention to the results expected by customers

ABOUT US

NETWORKS

SOKRATE TRUST

Sokrate is a trust company, dealing with administration of third party patrimonial and financial assets.

IC
& PARTNERS

IC&Partners it provides operational assistance for companies wanting to develop Internationalisation projects and Eastern Europe, and China and the Russian Federation.

PROFESSIONALS



Founded in Udine in 1995 by five young accountants, Arkimede Consulting today has a working group of over 60 people, including professionals, associated and employees, five work locations and numerous collaborations with international offices.

GABRIELE ZILLI

STRATEGIC CONSULTANCY,
CORPORATE PLANNING AND
MANAGEMENT CONTROL,
AUDIT REVIEW AND CONTROL

Partner

LAURA GRAFFI

TAX AND FINANCIAL
STATEMENTS GUIDANCE

Partner

VERA ARDITO

AUDIT REVIEW AND CONTROL,
TAX, ACCOUNTING AND
FINANCIAL STATEMENTS
GUIDANCE

Partner

**MARIA CRISTINA
COJUTTI**

STRATEGIC CONSULTANCY,
TAX, ACCOUNTING AND
FINANCIAL STATEMENTS
GUIDANCE

Partner

ROBERTO CORCIULO

STRATEGIC CONSULTANCY,
INTERNATIONAL TAXATION

Partner

CATERINA TUBARO

TAX, ACCOUNTING AND
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GUIDANCE, AUDIT REVIEW
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Partner

TATIANA CREMASCO

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Partner

**GIUSEPPE GRAFFI
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STRATEGIC CONSULTANCY,
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TAX, ACCOUNTING AND
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STEFANO NONINI

CORPORATE PLANNING AND
MANAGEMENT CONTROL

SILVIA CONTARDO

TAX, ACCOUNTING
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STATEMENTS GUIDANCE,
AUDIT REVIEW AND CONTROL

EDOARDO AMATO

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AND CONTROL

ELISA NADALINI

TAX, ACCOUNTING
AND FINANCIAL
STATEMENTS GUIDANCE

TANIA BARNABA

LABOUR CONSULTANCY





ACTIVITIES

EXTRAORDINARY OPERATIONS AND STRATEGIC CONSULTING

The firm offers its assistance in corporate extraordinary management with a flexible and customised approach, cut on the needs and specific objectives of each client and keeping in mind the various fiscal, contractual and organisational aspects.

IN THIS CONTEXT, ASSISTANCE IS PROVIDED IN THE FOLLOWING OPERATIONS:

- Merger, conversion, contribution, demerger, sale and purchase of shares and companies in Italy and abroad
- Setting up of partnerships and corporations, both in Italy and abroad, and drafting of articles of association, statutes, shareholder agreements and contractual agreements accompanying the same operation
- Economic and financial feasibility studies and preparation of Business Plans
- Due Diligence Accounting/tax/legal activities preparatory to the operations described above
- Assistance in the phases relating to the termination of business activities and in carrying out all the legal, accounting and tax procedures related to the liquidation thereof

VALUATION OF COMPANIES AND/OR INTANGIBLE ASSETS (TRADEMARKS, PATENTS, KNOW HOW)

Through the use of techniques/methodologies recognised in valuation practices, the firm provides its expertise for the evaluation of companies, business units and intangible assets both for purposes related to conscious decision making of its client, in relation to acquisitions/divestitures and/or aggregation/integration processes, and for institutional purposes related to valuation assignments entrusted by courts.

INTERNATIONAL TAX PLANNING

International strategic planning, both as regards direct taxation and indirect taxes, also to optimise the overall taxation of parent groups, in collaboration with networked trusted professionals and with particular reference to the German market.

GENERATIONAL TRANSITION

Planning of generational transition aimed at continuing the family business also through the use of institutions such as family agreements and trust. Fiscal and legal assistance in inheritance (also on behalf of courts) and issues related to divisions among heirs.

COMPANY CRISIS, RESTRUCTURING AND INSOLVENCY PROCEEDINGS ACTIVITIES

Assistance in restructuring firms in difficulty. Management control systems to prevent crisis situations. Assistance in amicable compositions with creditors and/or recapitalisation of enterprises with the participation of third parties and/or restructuring of debts. Assistance in insolvency proceedings such as arrangements with creditors and restructuring agreements. Arkimede Consulting also takes on assignments in bankruptcy proceedings directly upon appointment of the competent Courts.



ACTIVITIES

CORPORATE PLANNING AND MANAGEMENT CONTROL

We support enterprises in planning and control activities; we carry out monitoring and evaluation of performance through the implementation of control systems allowing management to check the consistency of corporate decisions with the objectives pursued through the preparation of periodic reports.

BELOW ARE SOME ACTIVITIES CARRIED OUT WITH THE PURPOSE OF:

- Ensuring timely consistency between company choices and pre-set objectives
- Allowing the adoption of possible improvement measures



IN PARTICULAR, THROUGH THE PREPARATION, PROCESSING AND INTERPRETATION OF:

- Correct accounting data and other data
- Financial statement analysis
- Budget and business plan
- Analysis and determination of costs
- Financial planning
- Coherence and synthesis rating





ACTIVITIES

LABOUR CONSULTANCY

Knowledge and personal skills acquired by workers represent the corporate human capital. Labour consultancy and personnel administration, for us, means supporting the entrepreneur in the correct management of this important company asset.

With a highly specialised team and with proven experience, we guarantee customer companies professional and personal skills identified as a quality guarantee towards third party interlocutors, such as trade union associations and public institutions.

WE ARE AT YOUR SIDE:

- To administrate staff understood as timely and modern management of all legal formalities required
- For personalised advice thanks to an in-depth knowledge of the labour law, the result of daily updating of all members of the firm
- Personnel costs, thanks to our corporate experience combined with technology allow us to offer a customised package, for the company that needs to keep costs under control over its budget
- The management of disputes with the idea to offer customers the lowest possible risk together with time and certain resolution costs

ADDED VALUE

The added value that we can offer, in collaboration with other areas of the firm, allows us to have a global business view aimed at optimising the service.

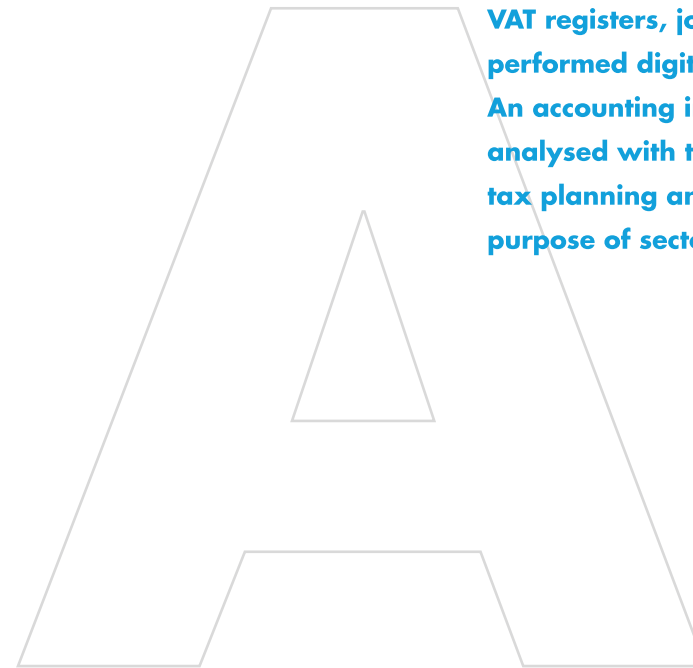


ACTIVITIES

TAX AND ACCOUNTING GUIDANCE

The client is supported in solving the many tax and accounting issues that it has to deal with in everyday life, both in the delicate start-up phase, in the active phase and in the closing phase of the activity, all in a comfortable, friendly and dynamic environment.

The firm is responsible for the preparation and submission of all periodic statements and requests for VAT interim refunds/compensation; furthermore all print outs of the assets books, VAT registers, journal and inventories are performed digitally, using optical storage. An accounting interim situation is periodically analysed with the Customer to allow timely tax planning and a possible simulation for the purpose of sector studies.



For enterprise Customers that manage their accounts directly, we are able to provide assistance at their premises, providing daily telephone support and the possibility of direct access to the applications of the Firm to carry out some data charging activities or for simple consultation of archives. The Customer is also followed throughout the delicate stage of any audit or investigation, receiving the verifier officers at its Firm for the performance of all control practices, but also with the drafting of pleadings, appeals and official inquiries.





ACTIVITIES

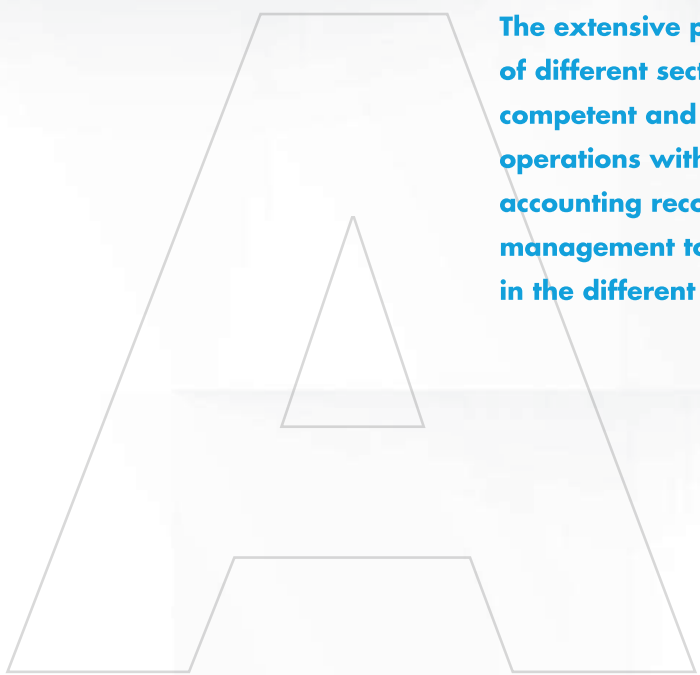
AUDIT REVIEW AND CONTROL

We take on assignments as statutory auditors, voluntary audits to the financial statements and members of the board of statutory auditors.

We plan the operation with analysis of the corporate organisational context, with a preliminary verification of the internal control procedures and the preparation of financial statements; consequently, in synergy with the client, we plan the audit programme.

We verify the correctness, with regard to legislation, of the administrative procedures and the implementation thereof, the accounting records and financial statements.

Our Audit helps customers improve the effectiveness and efficiency of their company, checking possible weaknesses of the structure and improving the business organisation and internal audit.



The extensive professional experience in companies of different sectors and sizes allows us to have a competent and collaborative approach in corporate audit operations with accurate, or sample verification, of the accounting records, in order to help the business owner or management to verify the human resource skills employed in the different administrative and accounting roles.



ACTIVITIES

INTERNATIONAL TAXATION

Thanks to their knowledge of English and German, the firm's professionals allow Arkimede Consulting to act as valuable support in all areas of its activities in favour of non-residents that come to operate directly or indirectly in the North-East in particular and in Italy in general. Likewise, the Firm has a broad experience in assisting Italian clients on operational issues with foreign countries and abroad.

The Firm, through many years of experience providing advice on issues concerning international and cross border taxation, has developed high level skills in this area. Moreover a wide net of established relationships with accountant and lawyer firms acting in whole Europe, allows us to provide a comprehensive support to all those clients involved in international business.



THE OFFICES



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